

**Hot News
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OKUMA

The Australian agent for MasterCAM , Technology Sales and Support [TSS], and Okuma Australia Pty Ltd have agreed on a working co-operation between their two companies.

In Sydney recently, TSS principal, Bob Hill and Okuma Managing Director, Phil Hayes concluded a memorandum of understanding to co-operate.

Okuma Australia Pty Ltd is a leading CNC machine tool supplier with an ever increasing focus on factory efficiency, productive technology and multitasking equipment, the majority of which is sourced from their shareholder's plants in Aichi, Japan with other Okuma Australia products coming from Fanuc in Japan and Tornos in Switzerland.

Speaking at the Okuma NSW offices in February, Managing Director of Okuma, Phil Hayes said "It is inevitable that Australian manufacturers will continue to push the boundaries of producing high quality, complex and leading edge products all of which will gain strong worldwide acceptance through global sourcing and distribution networks. It is for this reason Okuma Australia needs to be well in touch with the latest processes and we have found working co-operatively with specialists in allied fields assists our customer outcomes greatly".

The basics of the agreement between Okuma Australia and TSS [MasterCAM] are reasonable access to each others technical information and equipment, cross training for applications engineers and joint customer project development and support.

Bob Hill, Principal of TSS said "I am delighted to rekindle this type of co-operation with a leading player like Okuma Australia in the machine tools arena. TSS and CNC, MasterCAM's holding company, need the close co-operation of the machine tool builders to ensure they get the CAM outcomes right for manufacturing industry. That takes more effort these days."

MasterCAM and Okuma will install sites in Okuma's Melbourne and Sydney branches respectively and both of these sites are the principal stockholding points for Okuma machines in Australia.

Okuma Australia has full sales and service offices in Melbourne, Sydney, Brisbane, Adelaide and Perth.

According to Greg Williams, Okuma's senior Applications Engineer based in Sydney, "This is a great agreement. It bridges all the practical gaps that have existed for too long between these two fields. It fits well with the agreement Okuma Australia recently struck with the suppliers of Vericut [CG Tech], who produce interactive programmed path verification and simulation technology. The Customers will be the clear winners here".

In January 2007, Okuma Australia signed a similar co-operation agreement with CG Tech based in California, USA, to add Vericut to Okuma's in house CNC development program.

According to MD, Phil Hayes, "continuous strengthening of the bond between skilful personnel and available technology is imperative to get the best results for our customers. That is our aim and it takes pro-active work".

More Information can be obtained from info@okumaustralia.com.au or from tss@bigpond.net.au



Phil Hayes
Managing Director